PROFILE

We turn the Wide Area Network into a business asset

Helping IT managers across Europe to move to internet centric and hybrid networking

Organisations are rapidly adopting cloud based applications like Office 365 and Unified Communications. Pressed for cost reduction, companies are moving en masse towards internet centric or hybrid networking. This calls for secure, intelligent and application aware network solutions that dynamically adapt to business requirements. This is the space where Videns operates. We provides managed services to guarantee the performance of business critical applications over the network. By applying Next Generation network technologies and Software Defined WAN solutions, we bring intelligence to the network, to make it dynamically adapt to the changing application environment and to our customers' business priorities.

ABOUT VIDENS

- Founded in 2012, privately owned
- Flexible, no-nonsense mentality
- Independent of network vendors
- Fully managed, OpEx based services
- Supporting 25+ customers, managing 1.000+ sites, worldwide
- ISO 27001 certified

EXCEPTIONAL SUPPORT

- 24x7 multi-lingual support
- customer access to cloud based real time dashboards
- pro-active monitoring and alerts
- free minor changes
- customized network analysis and performance reporting
- capacity forecasting
- regular service management meetings
- application deployment advice

"Our mission is to always make a measurable contribution to our customers' business."

Organisations can benefit from next-generation WAN technologies to provide highly flexible and cost effective Cloud-ready WAN services. However, technology itself does not deliver business value: it is how the technology is implemented, operated and used that makes the difference between success and failure.

We turn next-generation WAN technologies into end-to-end managed services and solutions that deliver genuine business value. Our focus, expertise and experience ensures that enterprises fully reach their business objectives.

For enterprises
Coming from a telecommunications background ourselves, we know what business customers are expecting, but not getting from their network service providers. This is where we make the difference: short lead times, pro-active support, customized reporting, helping to save costs and not interested in selling bandwidth. We provide a fully managed service for a fixed fee per month. From installation and setup to monthly reporting and pro-active monitoring and tuning of your network, it's all in the package.

For service providers
Through our white label services for service providers, we deliver next-generation WAN services to your customers on your behalf. You will be able to extend your service portfolio and deliver new and innovative services to your customers, under your own logo. This will significantly shorten the time to market for innovative WAN services and put you ahead of the game.

Some of our reference customers:

kpn marel

Huisman Imperial Tobacco

PERFETTI van Melle ELEKTA

Videns IT Services fills the gap between traditional network services and Next Generation network technologies, by providing first class managed services in the fields of Network Control and Optimisation and Application Aware Networking and Software Defined WAN. We have carefully chosen our technology partners for their technological leadership and to be able to provide only the best to our customers.

When traditional network technologies can't cope
The application landscape has changed dramatically, due to the rise of Cloud Services, Social Media, Video and Unified Communications – to name just a few. Traditional network technologies cannot cope with the explosion of bandwidth and the radical shift in traffic patterns. Enterprises are adopting hybrid WANs that combine MPLS with inexpensive Internet VPNs and local Internet break-outs to satisfy changing user expectations. But how do they deal with the increased complexity? Management and troubleshooting may quickly become a nightmare, not to mention the security risks of using the internet for business purposes.

Next-generation network technologies and Software-Defined WANs (SD WANs) in particular, help enterprises to effectively cope with today's network challenges. Derived from the Software-Defined Networking (SDN) principles for datacenter networking, they enable cloud-ready and enterprise grade WAN services on any underlying transport technology: MPLS, internet broadband or 3G/4G. Network functions such as routing, security, performance optimisation and QoS are automatically provisioned and dynamically adjusted, steered by globally defined application and business policies.

Facing complexity and cost challenges
Videns next-generation WAN services enable enterprises to effectively master the complexity of today's application landscape and improve the performance of cloud and legacy applications, while reducing network TCO by 50% or more.

Putting it all together
Services are our core business, from design and implementation to management and consulting services. Our best-of-breed technology partners provide the technology and we deliver the services to make it all work for you. Our people are experienced and certified network specialists, who are here to help you build and operate your next-generation WAN solution, in every phase of its lifecycle. We aim for excellent customer experience. Nothing more, nothing less.

Meet our key technology partners:

InfoVista

Ipanema (a trademark of InfoVista) is the leading NextGen networking solution that optimizes the performance of applications over private and hybrid networks.

velocloud

VeloCloud is a cloud-delivered SD-WAN game changer. They simplify branch WAN networking by automating deployment and improving performance over private, broadband Internet and 3G/4G links.

zscaler

Zscaler, the global information security company that provides Internet security in cloud centric environments. Zscaler has revolutionised internet security, delivered from the Cloud.